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OFFICIAL SHOW GUIDE

OCTOBER 14 & 15 2018
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WELCOME



We are pleased to bring the Select Jewelry Show to the Washington DC area at the Gaylord National Resort in Oxon Hill, MD. Started 10 years ago, Select Shows bring many of the industry's most popular jewelry brands to you in a relaxed yet luxurious setting.

Every day of the show the wonderful staff at the Gaylord National will provide a continental breakfast to start and a scrumptious buffet lunch to follow. On Sunday evening don't miss the social mixer at Pose on the Gaylord observation deck from 6:30pm to 8:30pm.

We are pleased to be able to bring Susan Arlin of Brilliant Performance Group LLC and Barbara Palumbo of Adornmentality, for their amazing insight on fine tuning your business. See page 8 for details.

A signature of the Select show is the buyers raffle worth up to \$10,000. Don't miss the afternoon raffles on Sunday and Monday for the free money to be given. You will have several different ways to earn tickets for chances to win. **See page 10.**

Please mark your calendar to be a part of this tremendous buying event.

October 14th and 15th, 2018 at the **Gaylord National Resort in Oxon Hill, MD.**

To pre-register please call **844-285-1103** or visit **www.SelectJewelryShow.com** for more information.

The Select Team

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TABLE OF CONTENTS



Welcome Letter	6
Schedule	10, 11
Exhibitor List	12
Floor Plan	14, 15
Exhibitor Profiles	16
Raffle Details	60
Show Specials	66, 67

ADVERTISERS INDEX

Aiya Designs	9, 18, 65
Beverley K	22
Costar Imports	24
DA Gold	26
Daniel Dilman	28
Dinaro Creations	4, 5
Frederic Sage	34
HJ Namdar	2
Imperial Pearl	38
Jewels by Jacob	3
Lafonn	42
Makur	46
Rembrandt Charms	13, 56
Royal Jewelry	58
Shieler Trading Corp	64
Variety Gems	7, 55, 62

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SCHEDULE DAY 1

Sunday, October 14, 2018

8:30 – 9:45am Continental Breakfast served in **Ballroom Foyer**

9:00 – 9:45am Monday Morning Education:
Social Media Effectiveness

Join Barbara to discover what is involved in taking your store's social media up a notch to increase its effectiveness.

10:00am – 6:00pm Show Floor Open

12:30pm – 2:00pm Lunch served in the **Ballroom Foyer**

3:00pm – Raffle Drawing for at show purchasing credits worth \$ thousands. Collect raffle tickets based on purchases until 2:30pm, drawing at 3:00pm. You must be present to win. Raffle details below.

6:30 – 8:30pm Cocktail Party. Enjoy cocktails and hors d'oeuvres with your Select Show friends at **Pose**.



Barbara Palumbo



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RAFFLE DETAILS!

Don't forget to participate in our 2018 Buyer Raffle worth up to \$10,000 in At-Show Purchasing Credits and Merchandise!

Be sure to get a copy of Every Purchase Order you place at the show to get more raffle tickets.

DRAWING TIME!

3:00 PM – Raffle Drawing for At-Show Purchasing Credits worth thousands of \$\$ on the Show Floor. Collect raffle tickets based on purchases until 2:30PM for drawings on Sunday and Monday at 3:00PM. You must be present to win.

Remember, you must be present to win, but if you have non-winning tickets on one day, they will be included again in the following drawings.

SCHEDULE DAY 2



Monday, October 15, 2018

8:30 – 9:45am Continental Breakfast served in **Ballroom Foyer**

9:00 – 9:45am Sunday Morning Education:
Compensation Conundrum

Join us for an exciting and thought-provoking session that tackles the complex subject of compensation in today's ever-changing world. How much should you pay? Salary or hourly? What about commission? Walk away with a strategy for determining the best compensation structure for your team to attract and retain the top talent in your market.



Susan Arlin

10:00am – 5:00pm Show Floor Open

12:30pm – 2:00pm Lunch served in the **Ballroom Foyer**

3:00pm – Raffle Drawing for at show purchasing credits worth \$ thousands. Collect raffle tickets based on purchases until 2:30pm, drawing at 3:00pm. You must be present to win. Raffle details below.

Thank you, travel safely.

RAFFLE DETAILS!

The Following are Aggregate Purchase Dollar Incentives:

If you write and present \$5,000 or over in collective Purchase Orders at the show, you get one more extra raffle ticket;

\$10,000 or over gets you 2 more extra raffle tickets;

\$15,000 or over, 3 more extra raffle tickets;

\$20,000 or over, 4 more extra raffle tickets;

\$25,000 or over, 5 more extra raffle tickets;

\$35,000 or over, 7 more extra raffle tickets;

\$50,000 or over, 10 more extra raffle tickets;

\$100,000 or over, 20 more extra raffle tickets.



EXHIBITORS

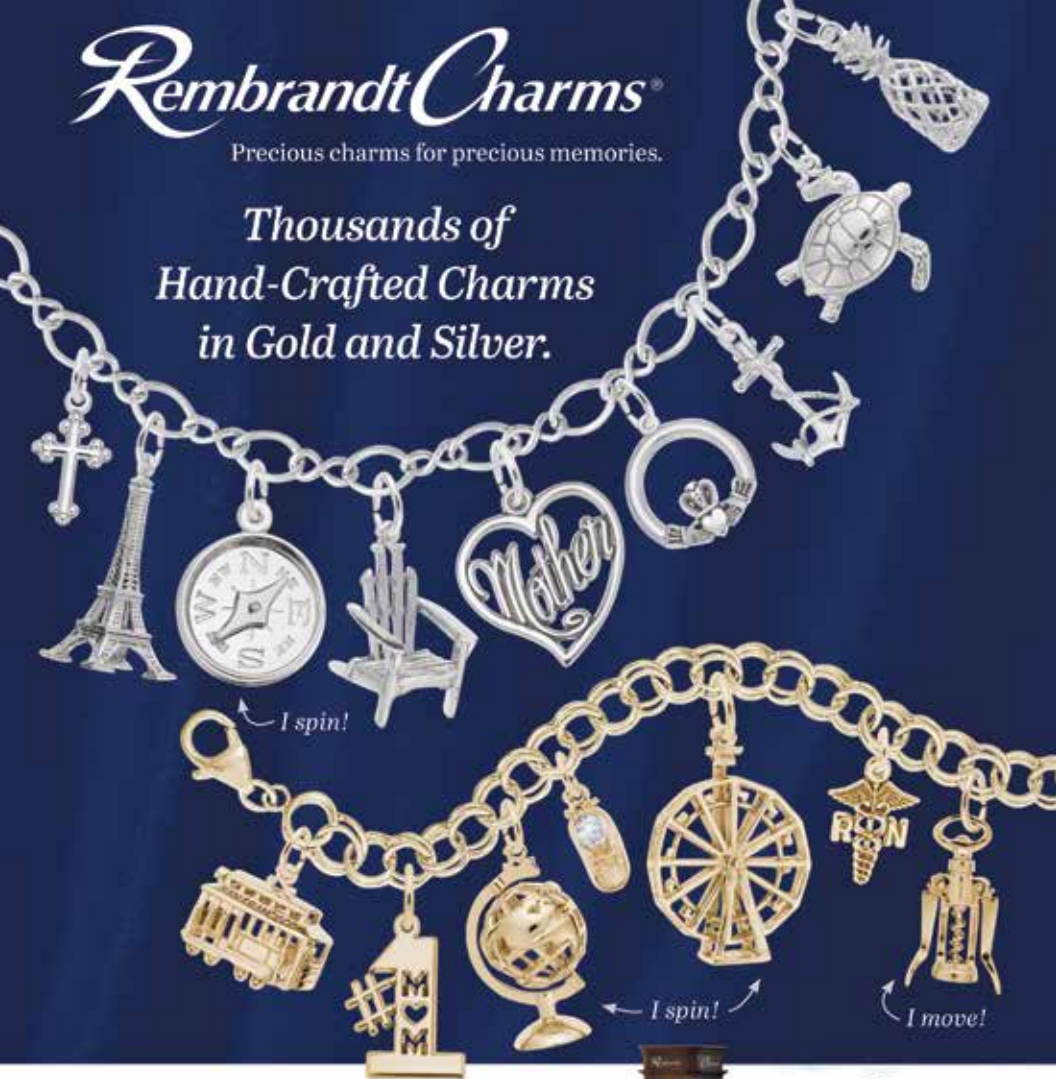


A&D Gem/DVANI.....	33	KC Designs	205
ADA Gems Corp	209	KGM	19
Afarin	31	Lafonn.....	27
Aiya Designs.....	104	Leslie's Brand/ Quality Gold	110
Alisa	308	Lexi Mazz Designs	207
Armand Jacoby	105	Lika Behar	16
Artistry Ltd.....	410	Luca Lorenzini.....	405
Asher	106	Makur.....	401
Baggins.....	108	Marathon/LeStage.....	21
Bassali.....	29	Marika Desert Gold	109
Beverly K	101	Mastoloni.....	34
BM Designs	402	Mazza & Co.	206
CG Creations.....	11	MCE.....	301
Color Merchants	14	Meira T	202
Color Source.....	403	Midas chain	32
Costar Imports.....	26	Michael Michaud Design.....	302A
Crown Ring.....	409	MWI.....	204
DA Gold	408	Nava Dee	20
Daniel Dilman	201	Nina Nguyen	307
David Connolly/Jabel.....	402A	Norman Covan	305
Diabella	13	Novell	23
Dilamani	10	Officina Bernardi.....	203
Doves by Doron Paloma.....	36	Paragon Couture Group.....	102
E. L. Designs.....	303	Paragon Pearl	201
Elite Designs.....	310	Parle.....	30
Fitzgerald Imports	103	PeJay Creations.....	309
Four Seasons Designs	302A	Phillip Gavriel.....	15
Frederic Sage	35	Qayten.....	107
Gemoro	25	Reko.....	308A
Graymoor Lane Designs.....	410	Rembrandt Charms	17
Haridra Jewelry.....	24	Royal Chain.....	15
Heera Moti	407	Royal Jewelry.....	18
Henderson Collection.....	405	Samuel B.	408A
HJ Namdar	210	Shefi Diamonds	302
Imperial pearl	22	Shieler.....	208
Jewels by Jacob	12	Variety Gem.....	28
Kabana	102		

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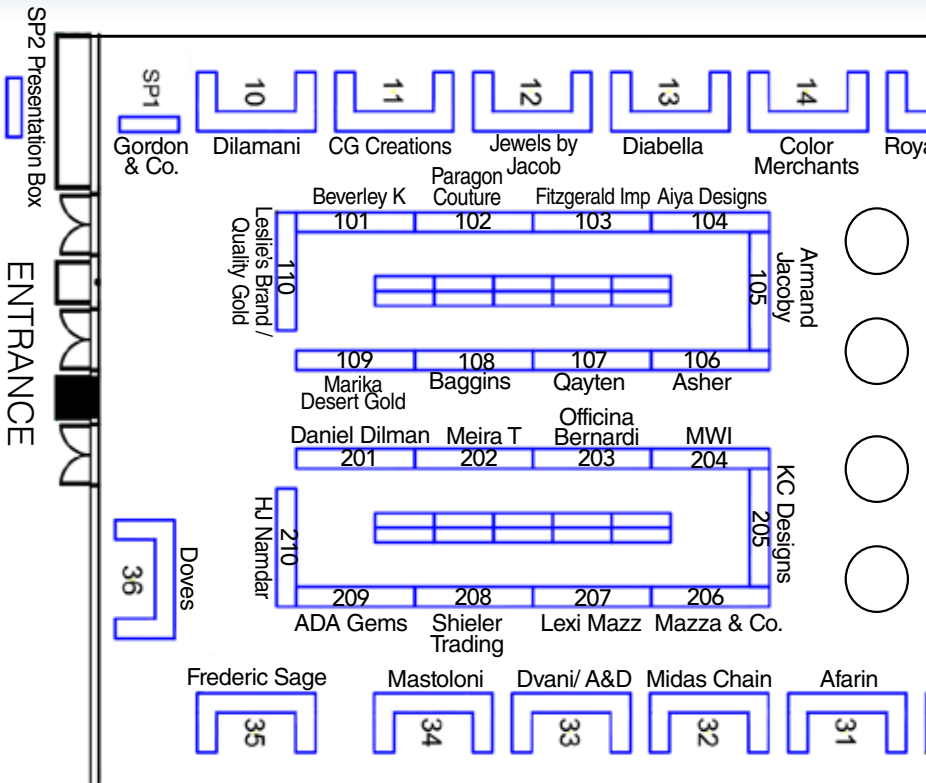


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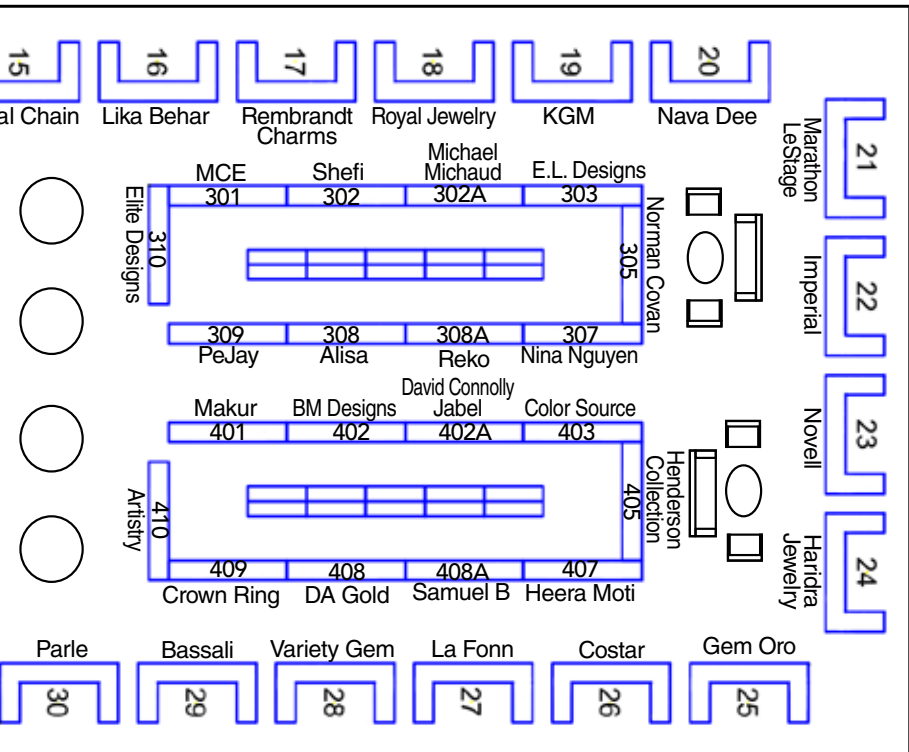


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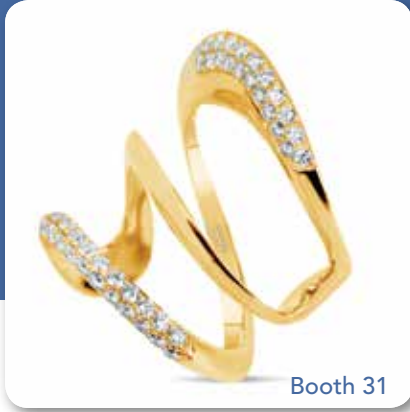
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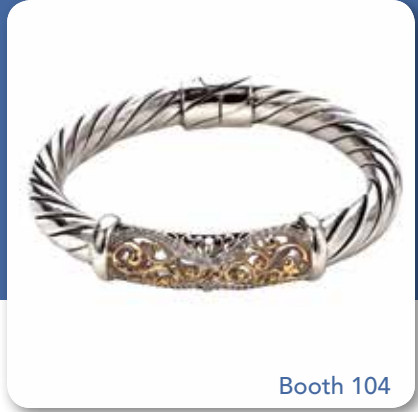
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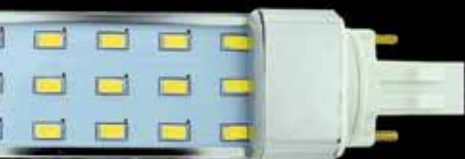
Par16



GU10



E12
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GX23/G24



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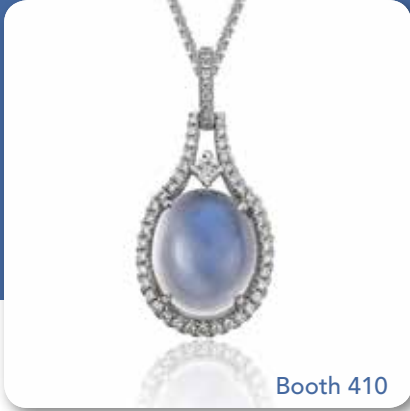
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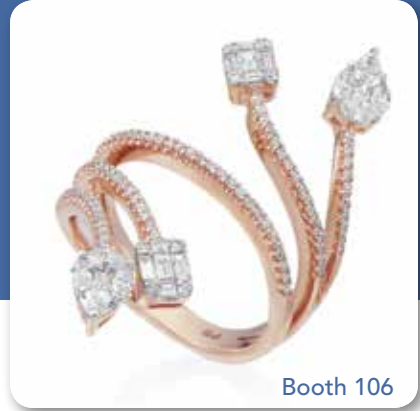
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A woman in a white wedding dress is shown from the back, walking down a staircase with an ornate metal railing. The dress is strapless and has a full, ruffled skirt. In the upper right corner, there is an inset image of a large, ornate diamond ring with a central round diamond and several side stones.

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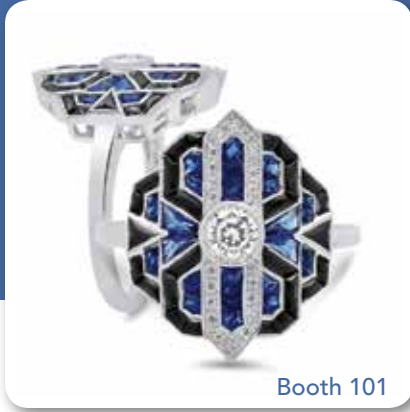
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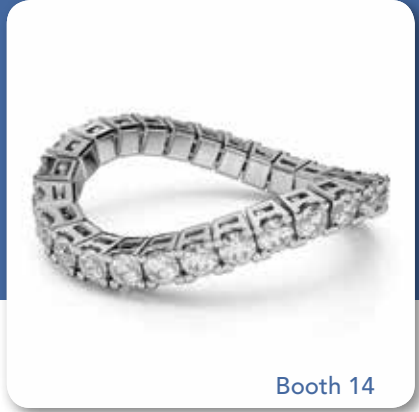
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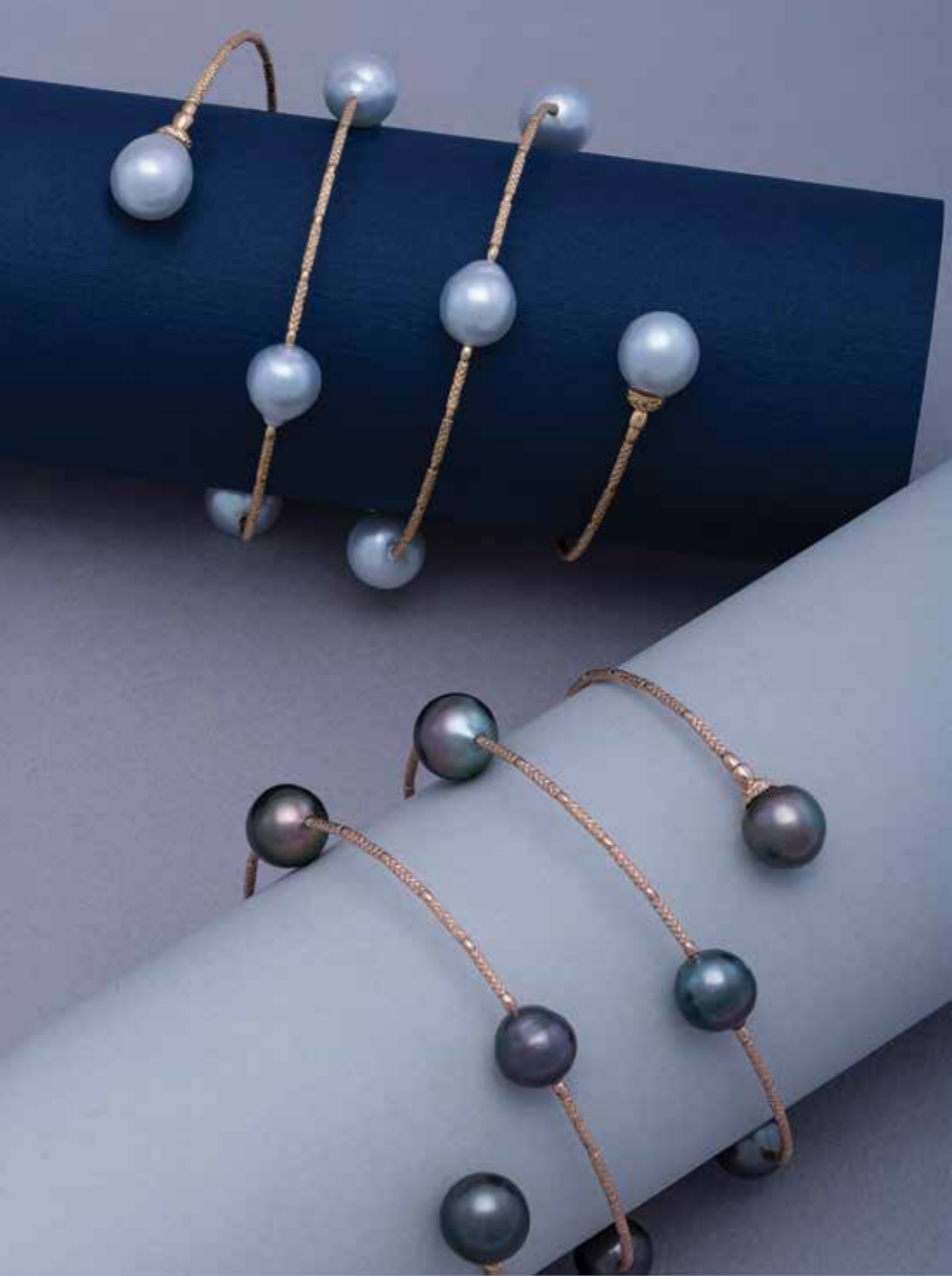
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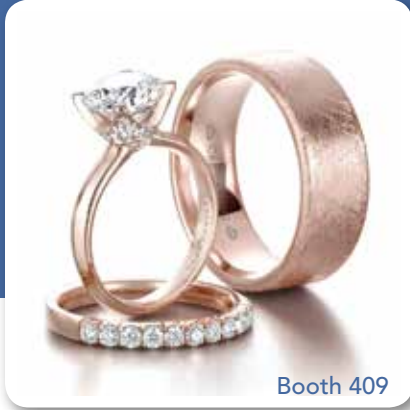
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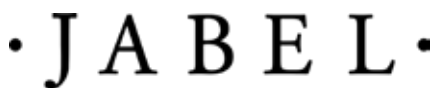
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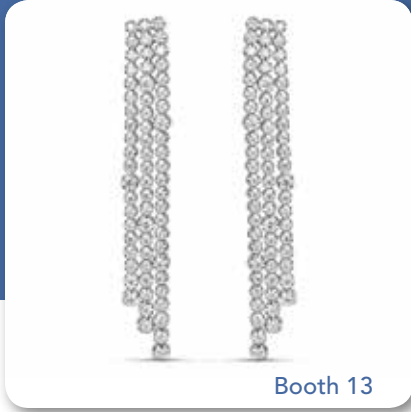
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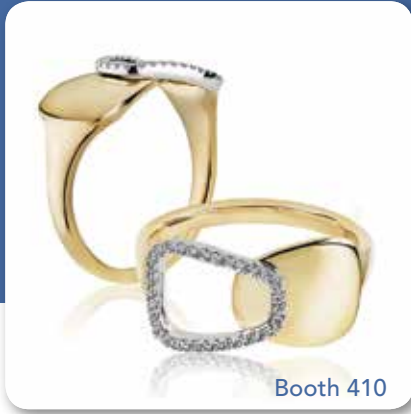
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Susan Klemt Williams
appointments@graymoorlanedesigns.com

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Booth 24

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Atin Jain
info@haridrany.com

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Heera Moti



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Ishaan Sadhwani
ishaan@hmijewelry.com

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Booth 210

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212-398-9564 Fax: 212-575-1020
www.hjnamdar.com

For over three generations, H.J. Namdar has been known as the industry leader for fine jewelry. Our worldwide reputation for quality, value and integrity is unsurpassed. The H.J. Namdar inspirations emerge from many places, including nature, fashion and the core classic. All our designs have the wear ability to be "everyday" luxury and yet have the "red carpet allure". H.J. Namdar truly stands for luxury that is made affordable for the everyday customer.

Benny Namdar
benny@hjnamdar.com

H.j. Namdar
Diamonds

Imperial Pearl



Booth 22

795 Waterman Ave
East Providence, RI 02914
401-223-4172 Fax: 401-434-0814
www.imperialpearl.com

Imperial is an international jewelry brand with a fierce passion for fine pearls and fresh, innovative design. Offering all varieties of pearl jewelry, strands and programs along with branding, education and marketing. Imperial...we are pearls.

Moe Richard
mjr826@comcast.net

Kathy Grenier
Kathy@imperialpearl.com

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Jewels by Jacob



Booth 12

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Jewels by Jacob portrays a sense of beauty through its jewelry that you won't find anywhere else. Come and experience the extraordinary at Jewels by Jacob – your imagination will come to life.

Moses Hakimi
Moses@jbjacob.com

Sammy Ghassabian
sammy@jbjacob.com



KC Designs



Booth 205

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New York, NY 10036
212-391-8700
www.kcdesignsnyc.com •
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KC Designs has become one of the leaders in fine fashion jewelry for over 30 years. Their commitment to producing "Everyday Diamonds" at affordable prices has earned them a reputation of excellence among major brand retailers and fashion authorities alike.

Joe Carullo
joe@kcdesignsnyc.com

KC DESIGNS

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KGM



Booth 19

62 West 47th St., #501
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212-944-7068
www.kgmind.com

KGM Industries INC. is a family owned fine jewelry manufacturer base in NYC since 1995. Our highest standards and competitive facilities create quality works of art!

Ken Ghaytanchi
kgmind@aol.com



Lafonn



Booth 27

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Cypress, CA 90630
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Pinny Rubin
pinny@qgold.com

LES LIE'S

Lexi Mazz Designs



Booth 207

491 Main Street
Islip, NY 11751
631-793-0206
www.leximazzdesigns.com

LexiMazz Designs, founded in New York, is a revolutionary fine jewelry design company that utilizes a distinctly unique, yet modern style. From her background as a sixth-generation jeweler, the Founder and designer, Alexis Mazza creates sleek lines, chic drapery, and the quality use of gold, diamonds, and semi-precious stones to create a cohesive style of sexiness and sophistication applicable to any situation.

Alexis Mazza
alexis@leximazzdesigns.com



EXHIBITORS

Lika Behar



Booth 16

263 Veterans Blvd. Unit # B
Carlstadt, NJ 07072
201- 933-7200
www.likabehar.com

Lika Behar creates unique and intimate works of wearable art inspired by ancient civilizations & the Mediterranean. Her hand wrought individual designs reflect ancient history, as well as, the modern feminine spirit. She works with 24kt and 22kt gold, oxidized sterling silver, diamonds & a myriad of beautiful gemstones.

Lika Behar
Likabehar@likabehar.com



Luca Lorenzini



Booth 405

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www.wlhlimited.com

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Lecil Henderson
generalinfo@wlhlimited.com



EXHIBITORS



Makur



Booth 401

42 West 48th St Ste 1701
New York, NY 10036
212-730-8696
www.makurdesigns.com

The subtle use of color, form and texture is a hallmark of Makur Designs signature collections, including the award-winning Morganite & Rose Gold Collection -- always identifiable through detail and quality.

Arlene Hagopian
makurinfo@yahoo.com



Marathon/LeStage



Booth 21

90 O'Neil Blvd.
Attleboro, MA 02703
508-222-5544 508-226-6272
www.marathon-co.com

The Marathon Company has been manufacturing in the USA since 1897. The brand names Kiddie Kraft and Convertibles are known in the marketplace for superior quality, unique designs, and a lifetime guarantee. Products are made from Gold, Sterling silver, and Gold-filled.

Marathon also manufactures fine ladies' lockets, bracelets, and religious jewelry, and produces sterling silver baby gifts such as cups, rattles, and spoons.

Paul Bottomley
pbottomley@marathon-co.com



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Marika Desert Gold



Booth 109

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 Broadview Heights, OH 44147
 216-759-7569
www.marikadesertgold.com

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Paul Vopat
paul@mijbymarika.com

MARIKA
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Mastoloni



Booth 34

415 Madison Ave.
 New York, NY 10017
 800-347-3275
www.mastoloni.com

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Ray Mastoloni
raymond@mastoloni.com

Dan Bogue
dan@mastoloni.com

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Mazza & Co



Booth 206

2145 Marion Pl
Baldwin, NY 11510
516-379-4139
www.mazzajewelry.com

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William Mazza
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516-864-3594

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Mehran Enayatian
mcecorp@aol.com

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Meira T Designs



Booth 202

17 East 48th St., Rm. 401
New York, NY 10036
212-398-0726
www.meiratdesigns.com

In the heart of Manhattan Meira T designs her collection which utilize 14kt and 18kt gold, diamonds, and gemstones.

Meira Tugendhaft
Info@meiratdesigns.com

Midas Chain



Booth 32

50 McDermott Place
Bergenfield, NJ 07621
201-244-1150 Fax: 201-244-1151
www.midaschain.com

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Mark Doris
mark@midaschain.com

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Michael Michaud Design Four Seasons Design



Booth 302A

Four Seasons Design Group
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Bellmore, NY 11710
516-781-3155, ext. 120

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Steve Feldman
steve@foursdg.com



MWI



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212-869-9400 ext 302
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MWI Eloquence collections are designed and manufactured to meet strict standards of excellence and provide customers with beautiful heirloom-quality jewelry.

Kerri Sprecher
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Nava Dee for AOD



Booth 20

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 212-719-4121
www.navadee.com

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Elan Aghbashoff
aodjewelers@yahoo.com

Nava Dee
 Collection

Nina Nguyen



Booth 307

1616 17th St., Ste 467
 Denver, CO 80202
 720-459-7664 Fax: 720-836-4608
www.nina-nguyen.com

Nguyen's latest design was recently awarded a patent pending status which covers an element in the new earring collection, and allows these pieces to be transformed for multiple-use, convertible styling. Earrings featured in the collection can individually be turned into a pendant and worn on a necklace, or used as a charm.

Nina Nguyen
nina@nina-nguyen.com

Nguyen
 ninanguyen

EXHIBITORS

Norman Covan



Booth 305

510 W 6th St , #202
Los Angeles, CA 90014
213-488-9144 Fax: 213-622-3859
www.normancovan.com

Norman Covan strives to bring stunning jewelry to the people who appreciate the artistry, quality and workmanship.

Norman Covan
info@normancovan.com

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Novell



Booth 23

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888-668-3551
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Phil Edelstein
phil@novellgroup.com

Michael Kolesarich
mcolesarich@novellgroup.com

Novell
design studio

Officina Bernardi



Booth 203

390 5th Ave #705
 New York, NY 10018
 212-273-0797 Fax: 212-273-0870
www.officinabernardi.com

Officina Bernardi is an Italian design house and manufacturer with over 30 years of experience in the art of fine jewelry. Their newest collection, Aurora Blue, features natural mother of pearl infused with a gorgeous cerulean blue and highlighted with their signature moon beads.

Katherine Whitacre
katherine@officinabernardi.com

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Paragon Couture Group



Booth 102

2 W 45th St.
 New York, NY 10036
 800-435-8848
www.paragoncouture.com

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Ben Davoodzadeh
ben@paragoncouture.com



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Parle



Booth 30

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Pocatello, ID 93201
800-635-9800 Fax: 208-233-0120
www.parlegems.com

Parlé means to speak and that sentiment encompasses each piece of jewelry we handcraft. We believe beautiful jewelry is created when there is a flow and relationship between metal and gemstone. Our dedication ensures that Parlé Jewelry is sourced from the mine with care, thoughtfully designed and meticulously crafted so it will be enjoyed for lifetimes.

Jonathan Farnsworth
parlegems@parlegems.com

Parlé

PeJay



Booth 309

150 Meadowlark Parkway
Secaucus, NJ 07094
201-863-0006 Fax: 201-863-0067
www.pejaycreations.com

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Mitchell Feuer
mitchell@pejaycreations.com

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by VARIETY GEM

Since 1984



Booth #28

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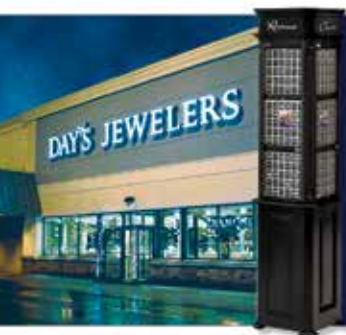
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www.phillipgavriel.com

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Kam Melamed
kam@royalchain.com



Qayten



Booth 107

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Sam Mulani
sam@rekoinc.com

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Rembrandt Charms



Booth 17

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www.rembrandtcharms.com

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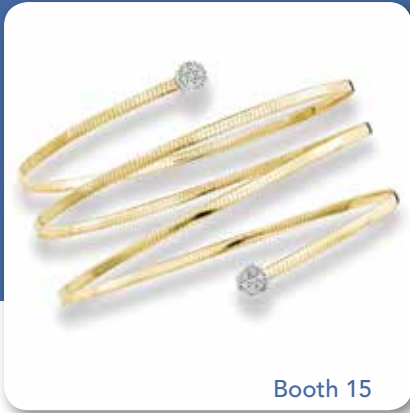
Megan Ciarfella
mciarfella@rembrandtcharms.com



EXHIBITORS



Royal Chain



Booth 15

2 West 46th St.
New York, NY 10036
212-382-3340 Fax: 212-730-7616
www.royalchain.com

Royal Chain is the industry's leader in gold. Celebrating their 40th anniversary this year, they have created a commemorative collection featuring the best in gold artistry. Their other areas of expertise include silver, the nationally recognized brand Phillip Gavriel, and other trend products.

Kamran Melamed
kam@royalchain.com

Royal Jewelry/ Diamonds Forever



Booth 18

825 Northern Blvd.
Great Neck, NY 11021
212-302-2500 Fax: 212-768-0601
www.royaljewelry.com

Royal Jewelry has three generations of experience in the gem and jewelry trade. Royal's designs, superb craftsmanship, and astonishing value are known throughout the world. Our line of timeless pieces encompasses classic and fashion-forward designs.

Michael Hakimian
michael@royaljewelry.com



EXHIBITORS



Samuel B.



Booth 408A

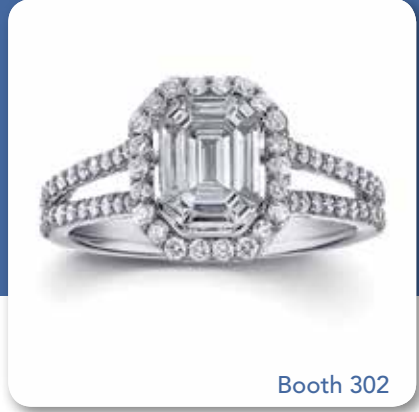
98 Cuttermill Rd.
Suite 234 South
Great Neck, NY 11021
855-SamueB
www.Wholesale.SamuelB.com

Samuel Behnam is an award-winning New York based jewelry designer and founder of the Samuel B. Collection. Inspired by the immeasurable beauty of nature and the ancient traditions of Balinese and Thai jewelry craftsmanship, Samuel has made designing stunning jewelry his life's work.

Mathew Behnam
Mathew@SamuelB.com

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Shefi Diamonds Inc.



Booth 302

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Sanjay Hirawat
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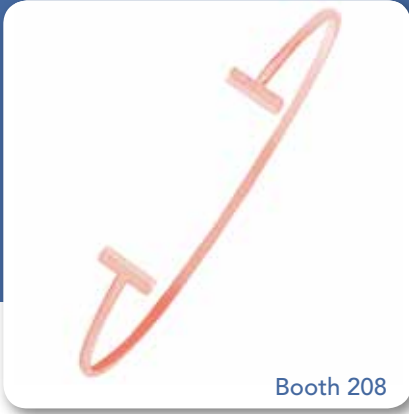
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Shieler Trading Corp



Booth 208

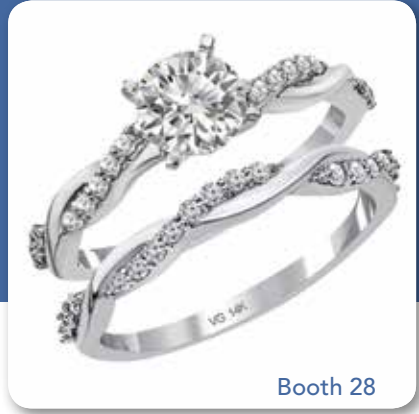
2 West 46th Street, Ste., 509
New York, NY 10036
212-764-7600
www.shieler.com

Shieler Trading Corporation strives on the fact that we put our customer first and we are not happy unless our customers are happy. Our proven quality and price points are here to stay and everyone is family to us. Come join the Shieler Trading Corporation family and our 40 years of tradition and see what all the fuss is about!

Abraham Neissani, abe@shieler.com
Morris Neissani, morris@shieler.com



Variety Gem



Booth 28

295 Northern Blvd. Ste. 208
Great Neck, NY 11021
800-735-4367 Fax: 212-921-1834
www.varietygem.com

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Moshe Bezalel
moshe@varietygem.com

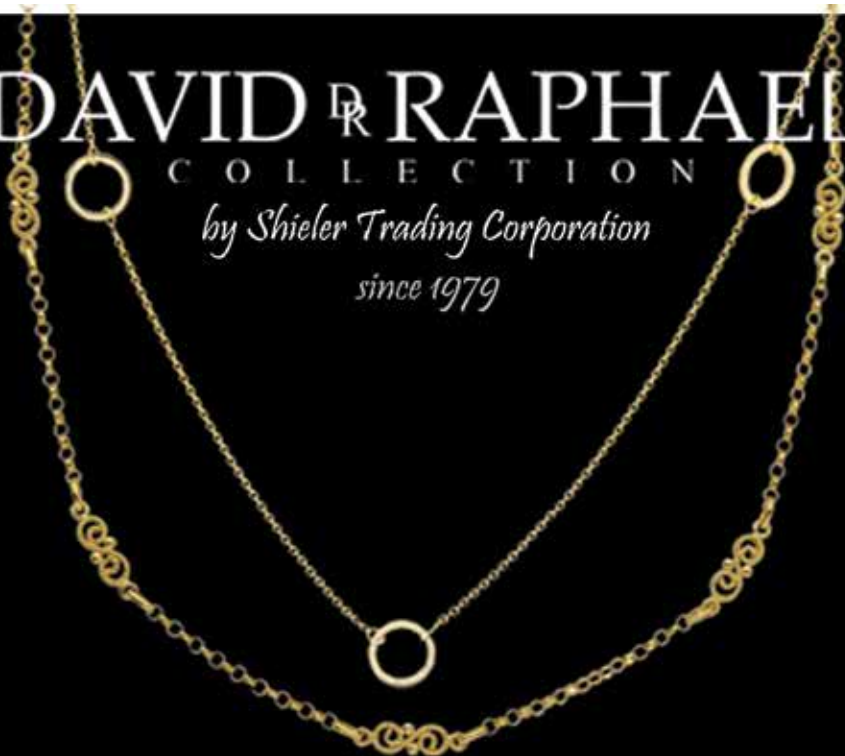


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Lika Behar

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Royal Chain

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Matching Memo Program with January Dating

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H.J. Namdar

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